

Resume

1. Name : **Prof. S.RM. SOKKALINGAM**
M.B.A., C.A.I.I.B., M. Phil., (Ph.D.),
2. Residential Address : Flat No.5, Block No.5, Golden Treasure
Adayalampattu, Near Sri Vari Kalyanamandapam,
Vanagaram, Chennai – 600 095
3. Date of Birth : 21.03.1952
4. Educational Qualifications : 1. B.B.A - Thiagarajar College, Madurai (1973)
2. M.B.A (Finance)-Thiagarajar School of Management
Madurai (1979) - **First class**
3. C.A.I.I.B. Certified Ass. of Indian Inst. of Bankers
4. M.Phil., (Management), (2008) Periyar University –
First Class
5. Submitted a research paper for Ph.D. on employability
skills of MBA students in engineering colleges to
Periyar University in January, 2014
5. Other Qualifications : Harvard certification on Case Study Methods
6. Telephone Number : Mobile : 8939894949
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7. E-mail Address : sokkalingam@versatilecorporatesolutions.com
8. Position held at ICICI Bank: Chief Manager, Operations, ICICI Bank Ltd
(July 2003) No.1, Cenotaph Road, Chennai 600 018
9. Present Position : Director, Versatile Corporate Solutions
Chairman, Versatile Business School
140, Marshalls Road, Egmore Chennai-600 008
10. Experience
a. in banking : Twenty-nine years & five months
b. in teaching : Eight years as Prof. & Head, Management Studies
11. Imparting training programs: Eight years
12. Hobbies : Reading, traveling, authoring books and helping the
under-privileged to gain knowledge.

Exposure in Banking:

- Effective from November, 2001, Chief Manager Operations at Cenotaph Road branch of ICICI Bank with deposits over Rs.1200 crore.
- Headed the Regional processing Centre, ICICI Bank, Chennai, where 150 personnel were reported to me.
- Participated in the Visa Asia-Pacific Member Conference at Bangkok in April 2000.
- Participated in the Master Card India Co-operation Committee (ICC) annual meeting at Ooty in April 2000.
- Participated in the Visa Member Meet in Goa in June 2000.
- Launched the co-branded credit card in association with ANZ Grindlays Bank in October 1999.
- Participated in the annual Master Card Meet at Bangkok in June 1999.
- Participated in the Visa Conference on Counterfeit Card Fraud at Common Purchase Point (CPP) and handling of skimming devices at Kuala Lumpur in December 1999.
- Headed debit card operations of Bank of Madura Ltd (BOM) in 1999.
- First bank to obtain approval from RBI to implement the international funds transfer arrangement with Western Union (WU) in January 1999.
- Developed in-house expertise in 1998 to process securitization of receivables.
- Developed the following Retail Asset Products of the bank (BOM):
 - Fast Track Finance for Doctors
 - Consumer Loans to Corporate Employees
 - Housing Loans
 - Term Loan and Working capital to Engineers and Chartered Accountants.
- Handled leasing, corporate proposals for large limits at BOM from 1995 to 1998.
- Faculty member from 1991 to 1994 in the bank's training college.
- Suggested to introduce 'Multi Branch Cheques Collection System', a cash management product, to cater to our corporate clients, in 1989 itself, a product, which many banks have implemented much later.
- Took early retirement option from ICICI Bank in August, 2003.

Exposure in teaching:

1. Research Methods in Business.
2. International Business Management.
3. Communication Skills.
4. Derivative Management.

Client List

- Mitsubishi Heavy Industries, Ranipet
- L&T Constructions – Buildings & Factories, Chennai
- Periyar University – M.B.A., M.Com., M.Phil., students
- Rajiv Gandhi College of Engineering and Technology, Pondicherry
- Madanapalle Institute of Engineering & Technology, Madanapalle, A.P.
- Intel Engineering College, Anantapur, A.P.
- Gates Engineering College, Gooty, A.P.
- Selvam Institute of Engineering and Technology, Namakkal
- Vivekananda College Group of Institutions, Tiruchengode
- Muthukumaran Arts & Science College, Mangadu, Chennai
- Global Institute of Engineering & Technology, Melvisharam
- St.Peter's College of Engineering and Technology, Chennai
- MIET College of Engineering, Trichy
- Golden Valley Engineering College, Madanapalle
- Lord Venkateshwara Engineering College, Kanchipuram
- Thanthai Hans Roever Arts & Science College, Perambalur
- Saraswati Arts & Science College, Tindivanam
- KMG College of Arts and Science, Gudiyattam
- Annai Violet Arts and Science College
- P.T.Lee Chengalvaraya Naicker College of Engineering & Technology, Kanchipuram
- Soka Ikeda College of Arts & Science, Chennai
- Hameedha Arts & Science College, Kilakkarai
- Kandasamy Kandar College, Velur
- Kongu Matriculation Higher Secondary School, Salem

Authoring Books:

Authored a book titled 'The Art of Speaking English' and published in April, 2010. And reprinted in October, 2010. A completely revised edition is printed in January 2013. Sold over 10000 books in the last two years. The Hindu acknowledged this book in their Book Review on 31.08.2010.

Harvard Business Publishing:

Had been trained by Harvard Business School professors and Case Study Research of India on case study methods in April, 2012.

Prof.S.RM.Sokkalingam